

FAMILY ADVOCACY AND COMMUNITY TRAINING

**FINANCIAL STATEMENTS
AND
INDEPENDENT AUDITOR'S REPORT**

YEARS ENDED JUNE 30, 2023 AND 2022

Contents

	<u>Page</u>
Independent Auditor's Report	1 - 2
Financial Statements	
Statements of Financial Position	3
Statements of Activities	4 - 5
Statements of Functional Expenses	6 - 7
Statements of Cash Flows	8
Notes to Financial Statements	9 - 17
Supplementary Information	
Schedules of Program Expenses	18 - 19
Unit Cost Report	20

FAMILY ADVOCACY AND COMMUNITY TRAINING
STATEMENTS OF FINANCIAL POSITION
JUNE 30, 2023 AND 2022

	2023	2022
Assets		
Current Assets		
Cash and cash equivalents	\$ 436,469	\$ 305,876
Restricted cash	20,502	21,502
Total cash and cash equivalents	456,971	327,378
Investments, at fair value	369,947	355,924
Accounts receivable	640,441	459,020
Prepaid expenses	71,256	71,307
Total Current Assets	1,538,615	1,213,629
Property and Equipment, Net	1,386	1,906
ROU lease asset	348,774	-
Due from employee	4,263	-
Deposits	9,062	9,062
Total Assets	<u>\$ 1,902,100</u>	<u>\$ 1,224,597</u>
Liabilities and Stockholder's Equity		
Current Liabilities		
Accounts payable	\$ 13,161	\$ 30,361
Accrued payroll expenses	195,371	152,041
Lease liability, current portion	59,217	-
Total Current Liabilities	267,749	182,402
Lease liability, net of current portion	294,489	-
Total Liabilities	562,238	182,402
Net Assets		
With donor restrictions:		
Purpose restrictions	28,002	28,503
Time restrictions	575,590	430,658
	603,592	459,161
Without donor restrictions	736,270	583,034
Total Net Assets	1,339,862	1,042,195
Total Liabilities and Net Assets	<u>\$ 1,902,100</u>	<u>\$ 1,224,597</u>

FAMILY ADVOCACY AND COMMUNITY TRAINING
STATEMENT OF ACTIVITIES
YEAR ENDED JUNE 30, 2023

	Without Donor Restrictions	With Donor Restrictions	Total
Revenue, Gains, and Other Support			
Program service fees	\$ 2,709,096	\$ 575,590	\$ 3,284,686
Contributions	15,871	77,032	92,903
Special events revenue (less costs of direct benefits to donors of \$37,563)	40,563	-	40,563
Investment return, net	15,751	-	15,751
Miscellaneous	252,459	-	252,459
Net assets released from restrictions:			
Satisfaction of program restrictions	508,191	(508,191)	-
Total Revenues, Gains, and other support	<u>3,541,931</u>	<u>144,431</u>	<u>3,686,362</u>
Expenses			
Program Services:			
Agency support	79,683	-	79,683
Education advocacy	680,743	-	680,743
Family support	1,276,188	-	1,276,188
Parent partner	812,621	-	812,621
People first	79,489	-	79,489
Total Program Services	<u>2,928,724</u>	<u>-</u>	<u>2,928,724</u>
Supporting Activities:			
Management and general	377,582	-	377,582
Fundraising and development	82,389	-	82,389
Total Supporting Activities	<u>459,971</u>	<u>-</u>	<u>459,971</u>
Total Expenses	<u>3,388,695</u>	<u>-</u>	<u>3,388,695</u>
Change in Net Assets	<u>153,236</u>	<u>144,431</u>	<u>297,667</u>
Net Assets, Beginning of Year	<u>583,034</u>	<u>459,161</u>	<u>1,042,195</u>
Net Assets, End of Year	<u>\$ 736,270</u>	<u>\$ 603,592</u>	<u>\$ 1,339,862</u>

FAMILY ADVOCACY AND COMMUNITY TRAINING
STATEMENT OF ACTIVITIES
YEAR ENDED JUNE 30, 2022

	Without Donor Restrictions	With Donor Restrictions	Total
Revenue, Gains, and Other Support			
Program service fees	\$ 2,434,305	430,658	\$ 2,864,963
Contributions	30,648	47,287	77,935
Special events revenue (less costs of direct benefits to donors of \$34,069)	40,294	-	40,294
Investment return, net	(49,225)	-	(49,225)
Miscellaneous	21,462	-	21,462
Net assets released from restrictions:			
Satisfaction of program restrictions	448,693	(448,693)	-
Total Revenues, Gains, and other support	2,926,177	29,252	2,955,429
Expenses			
Program Services:			
Education advocacy	526,164	-	526,164
Family support	1,129,398	-	1,129,398
Parent partner	762,276	-	762,276
People first	67,365	-	67,365
Other program	16,149	-	16,149
Total Program Services	2,501,352	-	2,501,352
Supporting Activities			
Management and general	390,000	-	390,000
Fundraising and development	53,030	-	53,030
Total Supporting Activities	443,030	-	443,030
Total Expenses	2,944,382	-	2,944,382
Change in Net Assets	(18,205)	29,252	11,047
Net Assets, Beginning of Year	601,239	429,909	1,031,148
Net Assets, End of Year	\$ 583,034	\$ 459,161	\$ 1,042,195

FAMILY ADVOCACY AND COMMUNITY TRAINING
STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED JUNE 30, 2023

	Supporting Services			Total Expenses
	Total Program Services	Management and General	Fundraising and Development	
Personnel costs:				
Salaries and wages	\$ 1,806,864	\$ 237,454	\$ 2,365	\$ 2,046,683
Payroll taxes	139,810	18,369	183	158,362
Employee benefits	357,841	32,437	452	390,730
Total Personnel Costs	2,304,515	288,260	3,000	2,595,775
Advertising	10,824	1,487	-	12,311
Building maintenance	7,768	1,371	-	9,139
Client services	8,086	453	-	8,539
Communications	66,363	11,501	-	77,864
Contractual	103,685	19,456	-	123,141
Depreciation	442	78	-	520
DDRB and CCRB ARPA funding	-	-	44,629	44,629
Dues and subscriptions	4,562	796	-	5,358
Equipment rental	9,593	1,693	-	11,286
Fundraising and development	-	-	1,855	1,855
Harmon grant expense	-	-	17,002	17,002
Insurance	16,955	2,992	-	19,947
Mileage	134,760	2,405	-	137,165
Office	91,643	13,782	-	105,425
Rent	97,692	17,240	-	114,932
Scholarships	-	-	1,000	1,000
Seminars and conferences	71,622	4,709	-	76,331
Services for children, youth and families	-	-	14,903	14,903
Team building	214	11,359	-	11,573
Total Expenses	\$ 2,928,724	\$ 377,582	\$ 82,389	\$ 3,388,695

FAMILY ADVOCACY AND COMMUNITY TRAINING
STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED JUNE 30, 2022

		Supporting Services		
	Total Program Services	Management and General	Fundraising and Development	Total Expenses
Personnel costs:				
Salaries and wages	\$ 1,480,879	\$ 260,324	\$ 2,520	\$ 1,743,723
Payroll taxes	116,540	20,904	221	137,665
Employee benefits	321,360	29,835	410	351,605
Total Personnel Costs	1,918,779	311,063	3,151	2,232,993
Advertising	12,718	1,585	-	14,303
Building maintenance	6,845	1,208	-	8,053
Client services	10,953	509	-	11,462
Communications	59,411	10,360	-	69,771
Contractual	95,416	17,308	-	112,724
Depreciation	443	78	-	521
DDR one-time funding	-	-	11,484	11,484
Dues and subscriptions	4,820	760	-	5,580
Equipment rental	10,164	1,794	-	11,958
Fundraising and development	-	-	486	486
Harmon grant expense	-	-	20,706	20,706
Insurance	15,383	2,715	-	18,098
Mileage	157,868	2,350	-	160,218
Office	53,485	9,870	-	63,355
Rent	92,439	16,313	-	108,752
Scholarships	-	-	1,000	1,000
Seminars and conferences	57,809	3,624	-	61,433
Services for children, youth, and families	-	-	16,203	16,203
Team building	4,819	10,463	-	15,282
Total Expenses	<u>\$ 2,501,352</u>	<u>\$ 390,000</u>	<u>\$ 53,030</u>	<u>\$ 2,944,382</u>

FAMILY ADVOCACY AND COMMUNITY TRAINING
STATEMENTS OF CASH FLOWS
YEARS ENDED JUNE 30, 2023 AND 2022

	<u>2023</u>	<u>2022</u>
Cash Flows From Operating Activities		
Change in net assets	\$ 297,667	\$ 11,047
Adjustments to reconcile changes in net assets to net cash provided by (used in) operating activities:		
Depreciation	520	521
Realized and unrealized (gains) / losses	(2,886)	58,298
(Increase) decrease in operating assets:		
Certificate of deposit	-	1,000
Restricted certificate of deposit	-	22,502
Accounts receivable	(181,421)	(40,793)
Prepaid expenses	51	(2,108)
ROU lease asset	61,270	-
Due from employee	(4,263)	-
Increase (decrease) in operating liabilities:		
Accounts payable	(17,200)	(1,309)
Accrued payroll expenses	43,330	7,677
Lease liability, current portion	(2,053)	-
Lease liability, net of current portion	<u>(54,285)</u>	<u>-</u>
Net cash provided (used) by operating activities	<u>140,730</u>	<u>56,835</u>
Cash Flows From Investing Activities		
Purchases of investments	(294,530)	(9,001)
Proceeds from sales of investments	<u>283,393</u>	<u>-</u>
Net cash used in investing activities	<u>(11,137)</u>	<u>(9,001)</u>
Net increase/decrease in cash and cash equivalents	129,593	47,834
Cash and cash equivalents, beginning of year	<u>327,378</u>	<u>279,544</u>
Cash and cash equivalents, end of year	<u>\$ 456,971</u>	<u>\$ 327,378</u>
Supplemental disclosure of cash flow information		
Cash paid for:		
Interest	<u>\$ -</u>	<u>\$ -</u>
Taxes	<u>\$ -</u>	<u>\$ -</u>

FAMILY ADVOCACY AND COMMUNITY TRAINING
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022

1. NATURE OF OPERATIONS

Family Advocacy and Community Training (the "Organization") is a nonprofit organization incorporated May 1987 whose purpose is to enhance the opportunities and quality of life for children and adults with disabilities. The Organization achieves this objective through parent training, emotional support, direct advocacy, community education, self-advocacy, and navigation for those families in need in St. Charles, St. Louis, Jefferson, Lincoln, Franklin, and Warren Counties in Missouri. Program services are provided in the following principal areas:

Educational Advocacy - The Organization helps parents get their children's needs met at school by assisting in Individualized Education Program meetings, 504 Plan meetings, and other school related issues. All advocates are SEAT certified by COPAA.

Family Support Program and Parent Partner - The Organization provides Parent Support Partners. They attend school meetings with the family, locate resources, assist in setting goals and developing plans to achieve them, educate families on effective communication and provide a shoulder to lean on during stressful times. This is a peer parent to parent mentor model and all of the Parent Support Partners are certified by the National Federation of Families for Children's Mental Health.

People First - This is an organization run by, and for, people who have a developmental disability and who want to affect positive change in society.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The accompanying financial statements have been prepared in accordance with the provision of the Financial Accounting Standards Board ("FASB"), Accounting Standards Codification (the "FASB ASC"), which is the source of authoritative, non-governmental accounting principles generally accepted in the United States of America ("GAAP"). All references to authoritative accounting guidance contained in our disclosures are based on the general accounting topics within the FASB ASC.

Net Assets

Net assets, revenues, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions -- Net assets available for use in general operations and not subject to donor restrictions.

Net Assets With Donor Restrictions -- Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates those resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

**FAMILY ADVOCACY AND COMMUNITY TRAINING
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022**

Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

Cash and Cash Equivalents

For purposes of the statements of cash flows, the Organization considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents, except for investments held in money market funds. All money market funds are recorded as investments.

Accounts Receivable

Accounts receivable are considered fully collectible by the Organization's management. At June 30, 2023 and 2022, an allowance for doubtful accounts was not deemed necessary.

Investments

The Organization records investment purchases at cost, or if donated, at fair value on the date of donation. Thereafter, investments are reported at their fair values in the statements of financial position. Net investment return (loss) is reported in the statements of activities and consists of interest and dividend income, realized and unrealized capital gains and losses, less investment management and custodial fees.

Property and Equipment

Property and equipment acquisitions with a cost in excess of \$2,000 are capitalized and recorded at cost, while maintenance and repairs are expensed as incurred. Donated assets are recorded at fair value at the date of donation. Such donations are reported as increases in unrestricted net assets unless the donor has restricted the donated assets to a specific purpose or period of time. When assets are sold or otherwise disposed of, the related cost and accumulated depreciation are removed from the accounts. Any gain or loss arising from such disposition is included as income or expense in the year of disposition.

Depreciation is computed using the straight-line method over the estimated useful lives of the assets. Leasehold improvements are amortized over the shorter of the life of the related assets or the term of the lease.

The estimated lives for computing depreciation and amortization on property and equipment are as follows:

Classification	Years
Office furniture	5-7
Leasehold improvements	5-7

**FAMILY ADVOCACY AND COMMUNITY TRAINING
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022**

Long-Lived Asset Impairment

The Organization evaluates the recoverability of the carrying value of long-lived assets whenever events or circumstances indicate the carrying amount may not be recoverable. If a long-lived asset is tested for recoverability and the undiscounted estimated future cash flows expected to result from the use and eventual disposition of the asset are less than the carrying amount of the asset, the asset cost is adjusted to fair value and an impairment loss is recognized as the amount by which the carrying amount of a long-lived asset exceeds its fair value. No asset impairment was recognized during the years ended June 30, 2023.

Compensated Absences

Vacation is accrued per pay period and may be used with supervisor's approval after the accrual pay period is closed. Full-time staff accrue vacation time according to the following schedule:

Years of Service	Annual Vacation Time
0 - 9	15 days
10 - 14	20 days
15+	25 days

Part-time staff accrue vacation days on a pro-rated basis, based on hours worked and length of service. Vacation time may be accrued and/or carried from one year to the next a maximum of 1½ times the annual accrual. Once the maximum accrual is met, additional vacation time will cease to accrue until the total is below the maximum accrual.

Support and Revenue

Contributions, including unconditional promises to give, are recorded as received. All contributions are available for unrestricted use unless specifically restricted by the donor. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Donor restricted contributions in which the restrictions are met within the same year as received are reported as contributions without donor restrictions in the accompanying financial statements.

Revenues are generally recognized when earned and realized or realizable, when persuasive evidence of an arrangement exists, delivery has occurred, or services have been rendered, the price is fixed and determinable, and collectability is reasonably assured. Revenue from Contracts with Customers Standard (ASU 2014-09) core principle is that an entity should recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. ASU 2014-09 prescribes a five-step process to accomplish this core principle, including:

- Identification of the contract with the customer;
- Identification of the performance obligation(s) under the contract;
- Determination of transaction price;
- Allocation of the transaction price to the identified performance obligation(s); and
- Recognition of revenue as (or when) an entity satisfies the identified performance obligation(s).

**FAMILY ADVOCACY AND COMMUNITY TRAINING
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022**

Functional Expense Allocation

The costs of providing the various programs and activities have been summarized on a functional basis in the statements of activities. The schedules of functional expenses present the natural classification detail of expenses by function. Expenses that can be identified with a specific program and support are allocated directly according to their natural expenditure classification. Accordingly, costs have been allocated among the programs and supporting services benefited based on time and effort tracked by management.

Income Taxes

The Organization is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code ("the Code"), except on net income derived from unrelated business activities as defined in the Code. Accordingly, the Organization files as a tax-exempt organization and no provision for income taxes has been included in the accompanying financial statements.

The Organization follows guidance issued by FASB on accounting standards for income taxes and has evaluated its tax positions, expiring statutes of limitations, audits, proposed settlements, changes in tax law and new authoritative rulings, and believes that no provision for income taxes is necessary to cover any uncertain tax position. The Organization's returns for tax years 2020 and later remain subject to examination by taxing authorities.

Operating Leases

Effective January 1, 2022, ASU 2016-02, *Leases (ASC 842)*, was adopted using the retrospective transition method with a cumulative effect adjustment at the beginning of the period of adoption. ASC 842 establishes a right-of use (ROU) model that requires a lessee to record a ROU asset and a lease liability on the Statement of Financial Position for all leases with original terms longer than 12 months. A noncash cumulative effect adjustment was recorded to the operating lease ROU asset and the corresponding lease liability of \$410,044 and no adjustment to net assets without donor restrictions on the Statement of Financial Position Balance Sheet as of July 1, 2022. Refer to the Commitments and Contingencies footnotes below for the lease disclosures including the new lease disclosures required by this ASU.

3. LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the balance sheet date, comprise the following:

	June 30	
	2023	2022
Cash and cash equivalents	\$ 436,469	\$ 305,316
Restricted cash	20,502	21,502
Investments	369,947	355,924
Accounts receivable	640,441	459,020
Total Financial Assets	1,467,359	1,141,762
Less - Amounts not available to be used within one year:		
Amounts with donor purpose restrictions	(28,001)	(28,503)
Financial Assets Available to Meet Cash Needs For General Expenditures Within One Year	<u>\$ 1,439,358</u>	<u>\$ 1,113,259</u>

**FAMILY ADVOCACY AND COMMUNITY TRAINING
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022**

4. FAIR VALUE MEASUREMENTS

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair values:

- Level 1 Quoted prices (unadjusted) in active markets for identical assets or liabilities that the Organization can access at the measurement date.
- Level 2 Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability, and market-corroborated inputs.
- Level 3 Unobservable inputs for the asset or liability. In these situations, the Organization develops inputs using the best information available in the circumstances.

The instrument's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques maximize the use of relevant observable inputs and minimize the use of observable inputs.

The following is a description of the valuation methodologies used for instruments measured at fair value:

Mutual funds – Securities are valued at fair value in the Statements of Financial Position. Unrealized gains and losses are included in the change in net assets in the accompanying Statements of Activities.

Exchange-traded funds – Securities are valued at fair value in the Statements of Financial Position. Unrealized gains and losses are included in the change in net assets in the accompanying Statements of Activities.

The following tables presents the fair value measurements of instruments recognized in the accompanying statements of financial position measured at fair value on a recurring basis and the level within the fair value hierarchy in which the fair value measurements are categorized:

June 30, 2023				
	Fair Value Measurements			
	Total	Level 1	Level 2	Level 3
Investments:				
Exchange-traded funds	\$ 355,699	\$ 355,699	\$ -	\$ -
June 30, 2022				
	Fair Value Measurements			
	Total	Level 1	Level 2	Level 3
Investments:				
Mutual funds	\$ 133,715	\$ 133,715	\$ -	\$ -
Exchange-traded funds	210,976	210,976	-	-
Instruments at Fair Value	\$ 344,691	\$ 344,691	\$ -	\$ -

**FAMILY ADVOCACY AND COMMUNITY TRAINING
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022**

5. NET INVESTMENT RETURN

Net investment return for the years ending June 30, 2023 and 2022 is as follows:

	2023	2022
Interest and dividends	\$ 11,136	\$ 9,001
Net realized and unrealized gains (losses)	2,886	(54,288)
Management fees	(3,347)	(4,010)
Net investment return	<u>\$ 10,655</u>	<u>\$ (49,297)</u>

6. PROPERTY AND EQUIPMENT

Property and equipment at June 30, 2023 and 2022 is as follows:

	2023	2022
Office furniture	\$ 27,952	\$ 27,952
Less: Accumulated depreciation	26,565	26,046
Property and equipment, net	<u>\$ 1,386</u>	<u>\$ 1,906</u>

Depreciation expense for the year ended June 30, 2023 and 2022 totaled \$507 and \$520, respectively.

7. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are available for the following purposes at June 30, 2023 and 2022:

	2023	2022
Purpose restricted net assets:		
Dees scholarship	\$ 20,502	\$ 21,502
Harmon Grant	7,500	7,001
Total purpose restricted net assets	<u>28,002</u>	<u>28,503</u>
Time restricted net assets:		
Contributions from funding agencies	575,590	430,658
Total time restricted net assets	<u>575,590</u>	<u>430,658</u>
Total net assets with donor restrictions	<u>\$ 603,592</u>	<u>\$ 459,161</u>

**FAMILY ADVOCACY AND COMMUNITY TRAINING
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022**

Changes in net assets with donor restrictions consist of the following:

	For the Year Ended June 30, 2023			
	Balance at June 30, 2022	Additions	Deletions	Balance at June 30, 2023
Dees Scholarship	\$ 21,502	\$ -	\$ 1,000	\$ 20,502
Harmon Grant	7,001	17,500	17,001	7,500
DDRB – ARPA funding	-	16,798	16,798	-
CCRB – ARPA funding	-	27,831	27,831	-
Services for Children, Youth, and Families in Franklin County	-	14,903	14,903	-
Contributions from Funding Agencies	430,658	575,590	430,658	575,590
	<u>\$ 459,161</u>	<u>\$ 652,622</u>	<u>\$ 508,191</u>	<u>\$ 603,592</u>

	For the Year Ended June 30, 2022			
	Balance at June 30, 2021	Additions	Deletions	Balance at June 30, 2022
Dees Scholarship	\$ 22,502	\$ -	\$ 1,000	\$ 21,502
Harmon Grant	8,107	19,600	20,706	7,001
DDR one-time funding	-	11,484	11,484	-
Seigle Injury Law One time funding	-	500	500	-
Services for Children, Youth, and Families in Franklin County	-	15,703	15,703	-
Contributions from Funding Agencies	399,300	430,658	399,300	430,658
	<u>\$ 429,909</u>	<u>\$ 477,945</u>	<u>\$ 448,693</u>	<u>\$ 459,161</u>

Timing restrictions on net assets at year-end are due to when the Organization received the contributions from funding agencies. Contributions at year-end with time restrictions were subsequently received by the Organization and the net assets were released to net assets without donor restrictions.

8. PROGRAM AND PRIVATE REIMBURSEMENTS

The Organization receives funding from the Developmental Disabilities Resource Board (DDRB), Productive Living Board (PLB), St. Louis Office for Developmental Disability Resources (DDR), Warren County Developmental Disability Resource Board, Developmental Disability Advocates in Jefferson County, and Compass Health Network. Compass Health Network receives funding from the Community and Children's Resource Board of St. Charles County (CCRB), the Franklin County Community Resource Board (FCCRB), and the Lincoln County Resource Board (LCRB) on behalf of the Organization and in turn contracts with the Organization to provide Parent Support Partner Services to Families in St. Charles, Franklin, and Lincoln Counties. The Organization also receives service fees from various other sources such as parents and outside contacts. As the Organization receives a substantial amount of its support from governmental agencies, a reduction in the level of this support, if this were to occur, may have an effect on the Organization's programs and activities.

**FAMILY ADVOCACY AND COMMUNITY TRAINING
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022**

9. DONATED SERVICES AND IN-KIND CONTRIBUTIONS

Contributed goods are recorded at fair value at the date of donation. Donated professional services are recorded at the respective fair values of the services received. No significant contributions of such goods or services were received during the years ended June 30, 2023 and 2022, respectively.

10. BENEFIT PLAN

The Organization maintains a contributory retirement SIMPLE IRA plan for its employees. Under this plan, the Organization matches up to 3% of the employee's salary. The Organization matched \$30,796 and \$29,058 during the years ended June 30, 2023 and 2022, respectively.

11. RISKS AND UNCERTAINTIES

Financial Instruments, Credit Risk, and Market Risk

The Organization manages cash deposit concentration risk by placing cash with financial institutions believed by the Organization to be creditworthy. At times, amounts on deposit may exceed insured limits. To date, the Organization has not experienced losses in any of these accounts.

Credit risk associated with accounts receivable is considered to be limited due to high historical collection rates and because substantial portions of the outstanding amounts are due from governmental agencies and foundations supportive of the mission. The Organization works with an investment advisor to implement their investment strategy. Although the fair values of investments are subject to fluctuation on a year-to-year basis, the Organization believes that the investment policies and guidelines are prudent for the long-term welfare of the Organization.

Concentrations of Credit Risk

The Compass Health Family Support grant, DDRB Parent Partner grant, and DDRB Education Advocacy grant represents 34%, 21%, and 17%, respectively, of total support for the year, and 17%, 29%, and 28%, respectively, of the receivable balance June 30, 2023.

The Compass Health Family Support grant, DDRB Parent Partner grant, and DDRB Education Advocacy grant represents 40%, 25%, and 16%, respectively, of total support for the year, and 23%, 44%, and 22%, respectively, of the receivable balance at June 30, 2022.

12. COMMITMENTS AND CONTINGENCIES

Commitments

The Organization receives amounts from several funding agencies to provide services. The contracts specify rates of payment based upon budgeted cost information submitted by the Organization. The agencies retain the right to request reimbursement for overpayments in cases where they determine that the Organization failed to fulfill the conditions of the contract. Certain grant funds have been expended for purposes specified in the applicable grant agreements. The grantor has retained the right to require repayment of these funds if the Organization ceases to perform its services over a stipulated period of time as specified in the grant agreements.

FAMILY ADVOCACY AND COMMUNITY TRAINING
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022

Operating Leases (ASC 842)

The Organization leases its office space under a noncancelable operating lease. Future minimum lease payments at June 30, 2023 are as follows:

<u>June 30,</u>	
2024	\$ 112,500
2025	113,438
2026	116,250
2027	117,187
2028	90,000
	<hr/>
	549,375
Amounts representing interest	(195,669)
	<hr/>
Lease liability	<u>\$ 353,706</u>

Lease expense for the years ended June 30, 2023 and 2022 totaled \$114,932 and \$108,752, respectively. The lease expires March 2028. The discount rate is 9.25%.

13. SUBSEQUENT EVENTS

Management has evaluated subsequent events through December 21, 2023, the date which the financial statements were issued. No subsequent events necessitating financial statement accrual or disclosure were noted.

FAMILY ADVOCACY AND COMMUNITY TRAINING
SUPPLEMENTARY INFORMATION - SCHEDULE OF PROGRAM EXPENSES
YEAR ENDED JUNE 30, 2023

	Compass Health - Family Support	CCRB - Educational Advocacy	DDRB - Educational Advocacy	DDRB - Parent Partner	DDRB - People First	DDR - Educational Advocacy	Jefferson County - Parent Partner	PLB - Family Support	PLB - Agency Support	Warren County - Parent Partner	Total
Personnel costs:											
Salaries and wages	\$ 672,607	\$ 30,921	\$ 358,703	\$ 418,193	\$ 46,347	\$ 52,492	\$ 41,671	\$ 99,745	\$ 54,542	\$ 31,643	\$ 1,806,864
Payroll taxes	51,842	2,295	27,662	32,676	3,491	4,190	3,272	7,898	4,135	2,349	139,810
Employee benefits	131,557	4,064	73,041	90,309	6,528	6,869	9,337	21,713	8,366	6,057	357,841
Total Personnel Costs	856,006	37,280	459,406	541,178	56,366	63,551	54,280	129,356	67,043	40,049	2,304,515
Advertising	3,847	171	2,276	2,743	208	448	238	496	248	149	10,824
Building maintenance	3,023	96	1,311	1,878	192	228	219	457	227	137	7,768
Client services	2,894	-	6	2,670	1	35	1,460	784	1	235	8,086
Communications	25,572	880	11,425	16,219	1,609	1,917	1,840	3,834	1,917	1,150	66,363
Contractual	40,691	1,249	17,431	25,024	2,572	3,273	2,760	6,147	2,724	1,814	103,685
Depreciation	172	6	74	107	11	13	12	26	13	8	442
Dues and subscriptions	1,754	63	758	1,087	162	133	127	265	133	80	4,562
Equipment rental	3,699	120	1,624	2,305	237	281	289	561	307	170	9,593
Insurance	6,606	225	2,852	4,096	419	499	472	998	489	299	16,955
Mileage	73,548	1,006	8,595	28,108	1,607	2,351	7,391	6,586	865	4,703	134,760
Office	33,364	1,190	18,576	19,733	4,996	2,302	2,188	5,946	2,085	1,263	91,643
Rent	37,983	1,336	16,429	23,555	2,414	2,873	2,758	5,747	2,873	1,724	97,692
Seminars and conferences	23,286	247	16,857	15,472	8,690	1,307	2,116	2,443	752	452	71,622
Team building	84	-	37	53	5	6	6	13	6	4	214
Total Expenses	\$ 1,112,529	\$ 43,869	\$ 557,657	\$ 684,228	\$ 79,489	\$ 79,217	\$ 76,156	\$ 163,659	\$ 79,683	\$ 52,237	\$ 2,928,724

FAMILY ADVOCACY AND COMMUNITY TRAINING
SUPPLEMENTARY INFORMATION - SCHEDULE OF PROGRAM EXPENSES
YEAR ENDED JUNE 30, 2022

	Compass Health - Family Support	DDRB - Educational Advocacy	DDRB - Parent Partner	DDRB - People First	DDR - Educational Advocacy	Jefferson County - Parent Partner	PLB - Family Support	Warren County - Parent Partner	Other Programs	Total
Personnel costs:										
Salaries and wages	\$ 559,934	\$ 280,671	\$ 388,011	\$ 37,812	\$ 42,730	\$ 43,876	\$ 93,603	\$ 21,547	\$ 12,695	\$ 1,480,879
Payroll taxes	44,096	22,226	30,688	2,500	3,664	3,487	7,398	1,663	818	116,540
Employee benefits	123,212	61,119	83,290	7,285	10,217	9,647	19,419	4,535	2,636	321,360
Total Personnel Costs	727,242	364,016	501,989	47,597	56,611	57,010	120,420	27,745	16,149	1,918,779
Advertising	5,020	2,108	2,570	1,739	275	130	672	204	-	12,718
Building maintenance	2,842	1,143	1,796	169	209	146	427	113	-	6,845
Client services	3,013	19	4,010	288	331	1,890	1,355	47	-	10,953
Communications	24,799	10,058	15,403	1,550	1,796	1,177	3,661	967	-	59,411
Contractual	39,348	15,941	25,100	2,364	2,906	2,234	5,949	1,574	-	95,416
Depreciation	184	74	116	11	14	9	28	7	-	443
Dues and subscriptions	1,792	1,194	1,170	106	132	87	268	71	-	4,820
Equipment rental	4,193	1,698	2,667	251	311	243	634	167	-	10,164
Insurance	6,401	2,570	4,036	380	471	313	959	253	-	15,383
Mileage	79,213	977	46,565	1,744	6,228	7,521	12,065	3,555	-	157,868
Office	19,971	14,178	12,055	1,394	1,309	1,203	2,670	705	-	53,485
Rent	38,466	15,443	24,251	2,284	2,828	1,880	5,764	1,523	-	92,439
Seminars and conferences	18,326	21,608	7,707	7,369	764	335	1,392	308	-	57,809
Team building	2,023	805	1,264	119	147	81	301	79	-	4,819
Total Expenses	\$ 972,833	\$ 451,832	\$ 650,699	\$ 67,365	\$ 74,332	\$ 74,259	\$ 156,565	\$ 37,318	\$ 16,149	\$ 2,501,352

**FAMILY ADVOCACY AND COMMUNITY TRAINING
SUPPLEMENTARY INFORMATION - UNIT COST REPORT
YEAR ENDED JUNE 30, 2022**

	Total	Management and General	Compass Health - Family Support	CCRB - Educational Advocacy	DDRB - Educational Advocacy	DDRB - Parent Partner	DDRB - People First	DDR - Educational Advocacy	Jefferson County - Parent Partner	PLB - Family Support	PLB - Agency Support	Warren County - Parent Partner
Personnel costs:												
Salaries and wages	\$ 2,044,318	\$ 237,454	\$ 672,607	\$ 30,921	\$ 358,703	\$ 418,193	\$ 46,347	\$ 52,492	\$ 41,671	\$ 99,745	\$ 54,542	\$ 31,643
Payroll taxes	158,178	18,368	51,842	2,295	27,662	32,676	3,491	4,190	3,272	7,898	4,135	2,349
Employee benefits	390,278	32,437	131,557	4,064	73,041	90,309	6,528	6,869	9,337	21,713	8,366	6,057
Total Personnel Costs	2,592,774	288,259	856,006	37,280	459,406	541,178	56,366	63,551	54,280	129,356	67,043	40,049
Advertising	12,311	1,487	3,847	171	2,276	2,743	208	448	238	496	248	149
Building maintenance	9,139	1,371	3,023	96	1,311	1,878	192	228	219	457	227	137
Client services	8,539	453	2,894	-	6	2,670	1	35	1,460	784	1	235
Communications	77,863	11,500	25,572	880	11,425	16,219	1,609	1,917	1,840	3,834	1,917	1,150
Contractual	123,141	19,456	40,691	1,249	17,431	25,024	2,572	3,273	2,760	6,147	2,724	1,814
Depreciation	520	78	172	6	74	107	11	13	12	26	13	8
Dues and subscriptions	5,358	796	1,754	63	758	1,087	162	133	127	265	133	80
Equipment rental	11,286	1,693	3,699	120	1,624	2,305	237	281	289	561	307	170
Insurance	19,947	2,992	6,606	225	2,852	4,096	419	499	472	998	489	299
Mileage	137,165	2,405	73,548	1,006	8,595	28,108	1,607	2,351	7,391	6,586	865	4,703
Office	105,426	13,783	33,364	1,190	18,576	19,733	4,996	2,302	2,188	5,946	2,085	1,263
Rent	114,932	17,240	37,983	1,336	16,429	23,555	2,414	2,873	2,758	5,747	2,873	1,724
Seminars and conferences	76,331	4,709	23,286	247	16,857	15,472	8,690	1,307	2,116	2,443	752	452
Team building	11,573	11,359	84	-	37	53	5	6	6	13	6	4
Subtotal	3,306,305	377,581	1,112,529	43,869	557,657	684,228	79,489	79,217	76,156	163,659	79,683	52,237
Support and Administration Cost Allocation		(377,581)	143,431	5,656	71,895	88,213	10,248	10,213	9,818	21,099	10,273	6,735
Total Expenses	3,306,305	\$ -	\$ 1,255,960	\$ 49,525	\$ 629,552	\$ 772,441	\$ 89,737	\$ 89,430	\$ 85,974	\$ 184,758	\$ 89,956	\$ 58,972
Total Fundraising and development expenses	82,389											
Total agency expenses	<u>\$ 3,388,694</u>											
Units Provided					8,184.00	9,738.75		1,062.00	1,356.00	2,712.00	1,357.50	
Unit Cost - Actual					<u>\$ 76.92</u>	<u>\$ 79.32</u>		<u>\$ 84.21</u>	<u>\$ 63.40</u>	<u>\$ 68.13</u>	<u>\$ 66.27</u>	